DESCRIPTION: Student Default Prevention and Management Services

USING GOVERNMENTAL UNIT: TRI-COUNTY TECHNICAL COLLEGE

The Term "Offer" Means Your "Bid" or "Proposal."

SUBMIT OFFER BY (Opening Date/Time): 10/11/13 at 11:00 AM (all times are eastern standard time)

QUESTIONS MUST BE RECEIVED BY: 9/26/13 at 3:00 PM

NUMBER OF COPIES TO BE SUBMITTED: 1 Original Signed Copy and 4 Additional Copies

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS: 7900 Highway 76
Tri-County Technical College
PO Box 587
Ruby Hicks Library/Administration Bldg., Room 114
Pendleton, SC 29670

PHYSICAL ADDRESS: Pendleton, SC 29670

CONFERENCE TYPE: Not Applicable

LOCATION: Not Applicable

AWARD & AMENDMENTS

Award notification will be posted at the Physical Address stated above on or about 10/28/2013. The award, this solicitation, and any amendments will be posted at the following web address: http://www.tctc.edu/Content/About_TCTC/PurchasingSolicitation/Solicitation.xml

You must submit a signed copy of this form with Your Offer. By submitting a bid or proposal, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date.

NAME OF OFFEROR (Full legal name of business submitting the offer)

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

TITLE (Business title of person signing above)

PRINTED NAME (Printed name of person signing above)

DATE SIGNED

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the offeror above. An offer may be submitted by only one legal entity. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

STATE OF INCORPORATION (If offeror is a corporation, identify the state of Incorporation.)

TAXPAYER IDENTIFICATION NO.
**HOME OFFICE ADDRESS** (Address for offeror's home office / principal place of business)  
**NOTICE ADDRESS** (Address to which all procurement and contract related notices should be sent.)

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<tr>
<th>Area Code</th>
<th>Number</th>
<th>Extension</th>
<th>Facsimile</th>
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**E-mail Address**

**PAYMENT ADDRESS** (Address to which payments will be sent.)  
**ORDER ADDRESS** (Address to which purchase orders will be sent)

- Payment Address same as Home Office Address
- Payment Address same as Notice Address (check only one)
- Order Address same as Home Office Address
- Order Address same as Notice Address (check only one)

**ACKNOWLEDGMENT OF AMENDMENTS**

Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue.

<table>
<thead>
<tr>
<th>Amendment No.</th>
<th>Amendment Issue Date</th>
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**DISCOUNT FOR PROMPT PAYMENT**

- 10 Calendar Days (%)
- 20 Calendar Days (%)
- 30 Calendar Days (%)
- ____ Calendar Days (%)

**PREFERENCES – SC RESIDENT VENDOR PREFERENCE (June 2005):** Section 11-35-1524 provides a preference for offerors that qualify as a resident vendor. A resident vendor is an offeror that (a) is authorized to transact business within South Carolina, (b) maintains an office* in South Carolina, (c) either (1) maintains a minimum $10,000.00 representative inventory at the time of the solicitation, or (2) is a manufacturer which is headquartered and has at least a ten million dollar payroll in South Carolina, and the product is made or processed from raw materials into a finished end-product by such manufacturer or an affiliate (as defined in section 1563 of the Internal Revenue Code) of such manufacturer, and (d) has paid all assessed taxes. If applicable, preference will be applied as required by law.

**OFFERORS REQUESTING THIS PREFERENCE MUST INITIAL HERE. ______________.**

*ADDRESS AND PHONE OF IN-STATE OFFICE

- In-State Office Address same as Home Office Address
- In-State Office Address same as Notice Address (check only one)

**PREFERENCES – SC/US END-PRODUCT (June 2005):** Section 11-35-1524 provides a preference to vendors offering South Carolina end-products or US end-products, if those products are made, manufactured, or grown in SC or the US, respectively. An end-product is the item identified for acquisition in this solicitation, including all component parts in final form and ready for the use intended. The terms “made,” “manufactured,” and “grown” are defined by Section 11-35-1524(B). By signing your offer and checking the appropriate space(s) provided and identified on the bid schedule, offeror certifies that the end-product(s) is either made, manufactured or grown in South Carolina, or other states of the United States, as applicable. Preference will be applied as required by law.

**OFFERORS REQUESTING THIS PREFERENCE MUST CHECK THE APPROPRIATE SPACES ON THE BIDDING SCHEDULE.**

**IF THIS PREFERENCE APPLIES TO THIS PROCUREMENT, PART VII (BIDDING SCHEDULE) WILL INCLUDE A PLACE TO CLAIM THE PREFERENCE.**

PAGE TWO (July 2006)    End of Page Two
Questions and answers are listed below. Due to the delay in getting these questions answered, we have changed the due date to 10/11/13 at 11:00 AM. Please acknowledge these amendments on Page 2 (above) which is to be submitted with your proposal.

1. Per Section IV. Budget/Costs Proposal, TCTC requires a total fixed cost to include all aspects of the work associated with the RFP. As TCTC has not provided the number of borrowers included under this contract, can the vendor supply a per borrower price and satisfy this requirement. If not, could TCTC provide number of borrowers and the breakdown of delinquent borrowers in the FY11, FY12 and FY13 cohorts through the School Portfolio Report (SPR)?
See file posted separately with this information.

2. What is TCTC’s 2011 2 Year and 2010 3 Year Cohort Default Rate?
   2011 2yr rate – 24.4
   2010 3yr rate – 27.2

3. Please provide the number of TCTC student loan borrowers that are currently reported in a delinquent status on the NSLDS Delinquent Borrower Report (DELQ01). Please indicate the number of delinquent borrowers in each of the open cohort default years (2011, 2012, & 2013) and, if possible, please group them into 30-day buckets (30-60 days delinquent, 61-90 days delinquent, 91-120 days delinquent, etc.)
See file posted separately with this information.

4. Please provide the number of TCTC student loan borrowers that are expected to graduate, drop below half-time enrollment, or otherwise separate from the institution, thereby becoming eligible for their grace period, within the next calendar or fiscal year.
Unknown/unable to provide

5. Can you please provide enrollment figures for the last three years for each campus included in the request for student loan default prevention and management services? Please provide the enrollment figures by campus and include the U.S. Department of Education’s assigned OPEID associated with each campus.

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<tr>
<th>Pendleton</th>
<th>Easley</th>
<th>Anderson</th>
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<tbody>
<tr>
<td>2012 –</td>
<td>4871</td>
<td></td>
</tr>
<tr>
<td>2011 –</td>
<td>5024</td>
<td>549</td>
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<tr>
<td>2010 -</td>
<td>5455</td>
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<td>1012</td>
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<td></td>
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<td>1226</td>
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6. Does each Tri-County Technical College campus have its own assigned OPEID and process loans using that OPEID?
No, TCTC has only one OPEID.

7. Can you please provide the number of borrowers in repayment for each of the last 3 cohort years? Please provide the numbers for each individual campus assigned an OPEID.

   2012 - 1147
   2011 - 927
   2010 - 529

8. Can Tri-County Technical College please provide copies of its School Profile Reports (SCHPR1) from NSLDS for all campuses included in the request for student loan default management services? If the report cannot be provided, please provide a detailed breakdown of delinquent borrowers in 30-day increments (for example, 30-60 days delinquent, 61-90 days delinquent) for each campus that will be included in the default prevention services being requested. Please provide these numbers for the 2012, 2013, and 2014 cohort years.
2012 – See file posted separately with this information.
2013 – See file posted separately with this information.
2014 – not available
9. Does Tri-County Technical College currently use a third party servicer/vendor for student loan default management services or other processes at the college? If so, can you please disclose the provider’s name(s)?
   Inceptia – Delinquency contacts

10. Has Tri-County Technical College established an approved or maximum budget for the requested services?
    No

11. Will the student loan default prevention and services provided to Tri-County Technical College be set up with a centralized process for managing the services and reviewing reports, or will each campus want an individual set up and access to the system to view its student borrower default aversion activities, reports, etc?
    This effort will be centralized through the Pendleton Campus Financial Aid office.

12. In Section IV. “Budget/Cost Proposal,” it states “offeror must provide a total fixed cost.” For us to provide a comprehensive pricing model, is Tri-County Technical College seeking a monthly or per-borrower worked “total fixed cost”?
    We would prefer that cost be listed as a per-borrower cost.

13. Are vendors required to be registered with the South Carolina Enterprise Information System or obtain preferred vendor status to submit proposals or obtain contracts with Tri-County Technical College?
    No, this is not required. Tri-County Tech does not use the State’s SCEIS system for bids or payments.