About the Program

• Build a competitive and marketable resume for work in a variety of settings following high school.
• Successful students are effective communicators, interested in solving problems, working as part of a team, and being leaders in a business environment.
• Students may also specialize in the following disciplines: Banking and Finance, Entrepreneurship, Management, Marketing, or Operations Management.

About the Pathway

• Earn up to 15 hours of college credit (dual enrollment + TAP) that you can use toward an Associate in Applied Science Degree in Business Administration.
• Take your dual enrollment classes at a TCTC Campus alongside college students or at a college site in your district.

Business Administration CAREER PATHWAY

IN HIGH SCHOOL
12th Grade:
1st Semester
- ENG 101
- MAT 120
2nd Semester
- SPC 205
- PSY 120 or PSY 201*

*If you plan to continue education beyond Associate Degree

TAP credit available for CPT 170 with successful completion of TAP exam.

CONNECT WITH US
hsde@tctc.edu | 864-646-1505

AFTER HIGH SCHOOL BUSINESS ADMINISTRATION ASSOCIATE IN APPLIED SCIENCE DEGREE

FALL
- BUS 101
- BUS 121
- CPT 170
- MKT 101
- MGT 101

SPRING
- ACC 101
- BUS 175
- ECO 101 or ECO 210 or ECO 211
- MKT 130
- Humanities Requirement

FALL
- BAF 260
- BAF 101
- Program Elective
- Program Elective

SPRING
- BUS 121
- MGT 240
- Program Elective
- Program Elective

SC Mean Annual Wages
$49,592-$99,1463

ACC 101 - ACCOUNTING PRINCIPLES I
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course introduces basic accounting procedures for analyzing, recording, and summarizing financial transactions, adjusting and closing the financial records at the end of the accounting cycle, and preparing financial statements. Accounting systems for various assets, liabilities, and equities are studied.

BAF 101 - PERSONAL FINANCE
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course includes the practical applications of concepts and techniques used in managing personal finances. Major areas of study include financial planning, budgeting, credit use, housing, insurance, investments, and retirement planning.

BUS 260 - FINANCIAL MANAGEMENT
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course is a study of financial analysis and planning. Topics include working capital management, capital budgeting, and cost of capital.

BUS 121 - BUSINESS LAW I
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course is a study of legal procedures, law and society, classifications and systems of law, the tribunals administrating justice and their actions, contracts, sales, transfer of titles, rights and duties of the parties, conditions, and warranties.

BUS 150 - THE ENTERPRISE VALUE CHAIN
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course includes the practical applications of concepts and techniques used in managing personal finances. Major areas of study include financial planning, budgeting, credit use, housing, insurance, investments, and retirement planning.

BAF 101 - PERSONAL FINANCE
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course includes the practical applications of concepts and techniques used in managing personal finances. Major areas of study include financial planning, budgeting, credit use, housing, insurance, investments, and retirement planning.

ECO 210 - MACROECONOMICS
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course includes the study of fundamental principles and policies of a modern economy to include markets and prices, national income accounting, cycles, employment theory and fiscal policy, banking and monetary controls, and the government's role in economic decisions and growth. Credit cannot be awarded for both ECO 210 and ECO 211.

ECO 211 - MICROECONOMICS
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course includes the study of the behavior of households and firms, including supply and demand, elasticity, price/output in different market structures, pricing of resources, regulations, and comparative advantage and trade. Credit cannot be awarded for both ECO 211 and ECO 101.

ECO 211 - MICROECONOMICS
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course includes the study of the behavior of households and firms, including supply and demand, elasticity, price/output in different market structures, pricing of resources, regulations, and comparative advantage and trade. Credit cannot be awarded for both ECO 211 and ECO 101.

MAT 120 - PROBABILITY AND STATISTICS
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course covers an introduction to the field of marketing with a detailed study of the marketing concept and the processes of product development, pricing, promotion, and marketing distribution.

MGT 240 - MANAGEMENT DECISION MAKING
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course is a study of various structured approaches to managerial decision making. The situations are realistic and will aid in developing problem-solving skills.

MKT 101 - MARKETING
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course examines the significant research and theories that provide the conceptual framework for viewing and practicing leadership as a collective enterprise. Emerging leaders are empowered through the leadership experience involving new organizational paradigms.

MT 120 - ORGANIZATIONAL PSYCHOLOGY
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course is a study of basic psychological principles of supervision and organizational dynamics. Emphasis is placed on people skills and general human relation techniques in the workplace. This course will not satisfy any Associate of Arts or Associate of Science requirements.

MGT 101 - MANAGEMENT PRINCIPLES
Class Hours: 3 Lab Hours: 0 Credit Hours: 3
This course is a study of management theories, emphasizing the management functions of planning, decision making, organizing, leading, and controlling.